## Le Kim Long

# lekimlong@ntu.edu.vn

Faculty of Economics Nha Trang University, 02 Nguyen Dinh Chieu St., Nha Trang city, Vietnam

## **EDUCATION**

2005 – 2009: PhD study in Tromso University, Norway. Ph.D. in Economics, Tromso University, 2009 Dissertation: "The Potential for Cooperation in Shared Fisheries – Theory and Application to Vietnam's Fisheries Strategy in the South China Sea"

2000 – 2002: MSc study in Wageningen University, The Netherland MSc. in Development Economics, Wageningen University, 2002 MSc thesis: "Inequality and Social Welfare in Urban Vietnam: Micro determinants during the period 1993 - 1998"

1991 – 1996: Bachelor study in Fisheries University, Nha Trang, Vietnam B.A. in Fishery Economics, Fisheries University, 1996

#### RESEARCH INTERESTS

TR2012-13-11 Project (2012 – 2013): Technical efficiency and profitability of the white-leg shrimp aquaculture in Ninh Hoa District, Khanh Hoa Province (Project leader)

B2014-13-12 Project (2014-2016): Sustainable development of white-leg shrimp aquaculture in the central of Vietnam (Project leader)

## TEACHING RESPONSIBILITY

## Undergraduate

- 1. Management of Technology
- 2. Business Strategic Management
- 3. Business efficiency analysis

#### Graduate

- 1. Micro-economics
- 2. Productivity and efficiency analysis
- 3. Management of Technology and Innovation

- 4. Business Strategic Management
- 5. Fisheries Economics
- 6. Aquaculture Economics

## **International teaching programs**

- 1. Micro-economics (from 2010 to now) for MSc level for NoMa-Fame and Norhed programs, operated by Tromso University (Norway) and Nha Trang University (Vietnam).
- 2. Application of Business Management Priciples in Small-scale Aquaculture (2010 2011), organised by NACA, the Fisheries Training Programme of the United Nations University, Nha Trang University, Vietnam and Holar University, Iceland.
- 3. Statistics and Data Analysis

### PUBLICATIONS AND PRESENTATIONS

## **Book (in English)**

- 1. The Potential for Cooperation in Shared Fisheries Theory and Application to Vietnam's Fisheries Strategy in the South China Sea. (PhD dissertation). Tromsoproduct 40 00 72 00 (ISBN: 978-82-91068-70-5), 2009.
- 2. Productive efficiency in aquaculture: the case of intensive white shrimp farming in Ninh Thuan province. Agriculture University in Vietnam (ISBN: 978-604-924-327-1), 2017 (in Vietnamese).

### **Journals and Presentations**

- 1. Tri P. M, Hoa T. A, Thong L. Q and **Long L. K.** (2017), Generic Competency Development in Vietnam Context: A Practical Research in Banking Sector. International Journal of Academic Research in Business and Social Sciences, 7(8), 1-13.
- 2. Thanh T. B, **Long L. K** and Duc, N. D. (2017), Productive efficiency analysis of offshore fisheries in Khanh Hoa province. Proceedings: The third international conference on accounting and finance 2017 (ICOAF 2017).
- 3. Thap L. V, **Long L. K**. and Hoai, N. T. (2016), Analysis of Technical Efficiency of Intensive White-Leg Shrimp Farming in Ninh Thuan, Vietnam: An Application of the Double-Bootstrap Data Envelopment Analysis, Proceedings of the IIFET 2016 Conference, Aberdeen, Scotland, July 11-15, 2016.
- 4. Duy, N. N., Flaaten, O., and **Long, L. K**. (2015), Government support and profitability effects—Vietnamese offshore fisheries. Marine Policy, 61, 77-86.

- 5. Duy, N.N; Flaaten, Ola & Long. L.K. (2014), Government support and profitability effects Vietnamese offshore fisheries. IIFET Proceedings, Brisbane, Australia.
- 6. **Long, L.K.**, and Flaaten, O. 2011. A Stackelberg Analysis of the Potential for Cooperation in Straddling Stock Fisheries. Marine Resource Economics, 26, 119-136.
- 7. **Long, L.K. 2009**. Regional Fisheries Management Organization with an Endogenous Minimum Participation Level for Cooperation in Straddling Stock Fisheries. Fisheries Research 2009, 97, 1-2, pp 42-52.
- 8. **Long, L.K** & Flaaten, Ola. (2008), The Potential for Cooperation in Shared Fisheries. IIFET Proceedings, Nha Trang, Vietnam.
- 9. **Long, L.K.**, Flaaten, O., and Kim Anh, N.T. 2008. Economic Performance of Open-access Fisheries: the Case of Vietnam's Longliners in the South China Sea. Fisheries Research 2008, 93, pp 296-304.
- 10. Long, L.K; Flaaten, Ola & Anh, N.T.K, (2006). The economic performance of offshore long-line vessels in Nha Trang, Vietnam. IIFET Proceedings, Portsmouth, England.

## **AWARDS**

- 1. The Japan International Fisheries Research Society (JIFRS)-Yamamoto Prize, IIFET (International Institute of Fisheries Economics and Trading) conference in 2016 for the paper "Analysis of Technical Efficiency of Intensive White-Leg Shrimp Farming in Ninh Thuan, Vietnam: An Application of the Double-Bootstrap Data Envelopment Analysis" with Le Van Thap & Nguyen Trong Hoai. <a href="http://oregonstate.edu/dept/IIFET/YamamotoPrizes.html">http://oregonstate.edu/dept/IIFET/YamamotoPrizes.html</a>
- 2. The best student paper, IIFET (International Institute of Fisheries Economics and Trading) conference in 2008 for the paper "The Potential for Cooperation in Shared Fisheries" with Ola Flaaten. <a href="http://oregonstate.edu/dept/IIFET/BSPAs.html">http://oregonstate.edu/dept/IIFET/BSPAs.html</a>